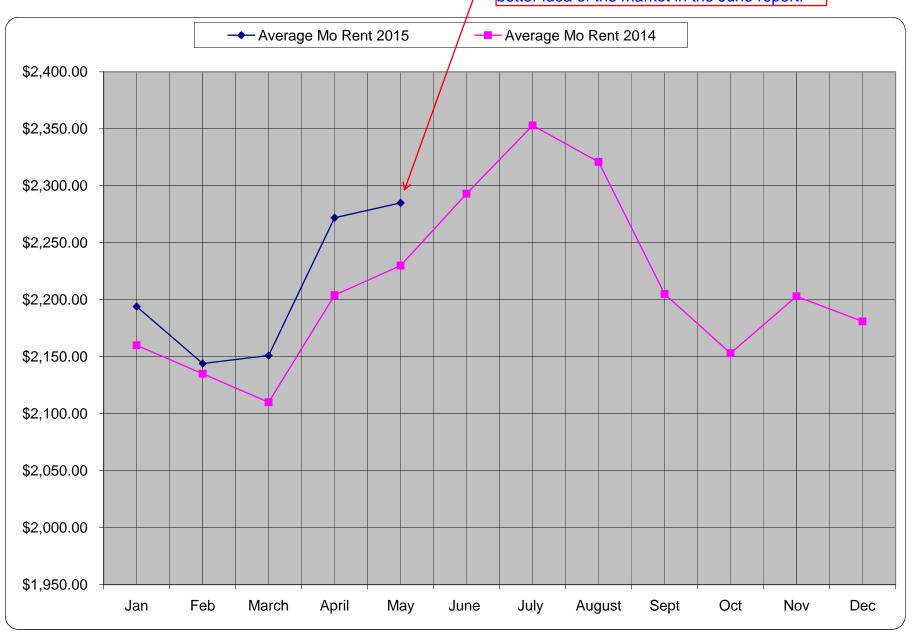
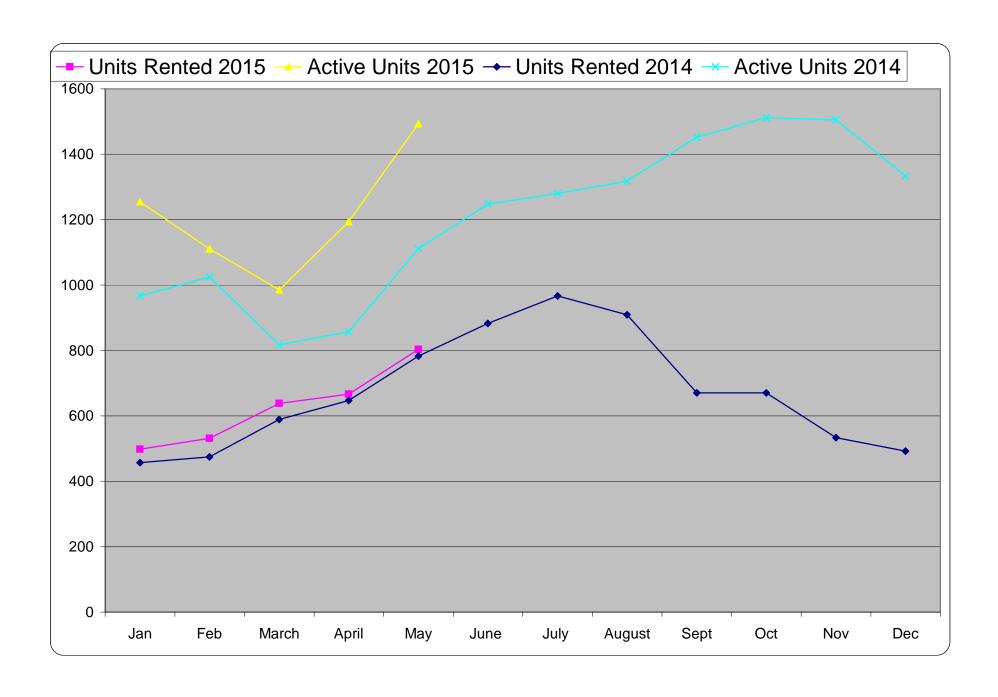
## 2014 - 2015 Rental Statistics for Fairfax County Virginia. Properties with less than 5000 square feet.

onth	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	Average 2013	400 F200 6 to
verage Monthly Rent 2014	\$ 2,160,00	\$ 2.135.00	\$ 2.110.00	\$ 2,204.00	\$ 2,230.00	\$ 2.293.00	\$ 2.353.00	\$ 2.321.00	\$ 2.205.00	\$ 2,153,00	\$ 2,203.00	\$ 2,181.00		
verage Days on Market 2014	49	45	46	35	29	27	25	30	33	39	43	50	37.58	
tive Rental Units 2014	967	1025	817	857	1112	1248	1280	1318	1452	1512	1505	1334	1202	
its Rented 2014	457	475	589	647	783	883	967	909	670	670	533	492	673	
onths Supply	2.115973742	2.157894737	1.387096774	1.324574961	1.420178799	1.413363533	1.323681489	1.449944994	2.167164179	2.256716418	2.823639775	2.711382114	1.88	
													2014	CIRCLE
erage Monthly Rent 2015	\$ 2,194.00	\$ 2,144.00	\$ 2,151.00	\$ 2,272.00	\$ 2,285.00								\$ 2,209.20	PROPERTY MANAGEMENT
erage Days on Market 2015	65	52	48	47	33								49.00	สมาเทองโรเโรมสมาเ
ive Rental Units 2015	1255	1111	985	1194	1493								1208	
ts Rented 2015	498	531	638	666	803								627	
NTHS SUPPLY	2.520080321	2.092278719	1.543887147	1.792792793	1.859277709	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
→ Average	Mo Rent 2015	, <u> </u>	- Average Mo	Rent 2014		1600 T	its Rented 20	015 — Activ	e Units 2015	→ Units R	ented 2014 -	× Active Un	its 2014	703-349-0744 9520 B Lee Hwy
2,350.00			<b>*</b>			1400			<del>/</del>	X	<del></del>		×	Fairfax, VA 22031-2303
2,300.00						1200		<u></u>	· Variation	**				
2,250.00						1000								
		<u>+</u>		$\setminus$							•			
2,200.00						800					$\overline{}$			
2,150.00						-		-			•			
2,100.00	<u> </u>					600						•		
						400	•					<u> </u>		
2,050.00						1								
2,000.00						200								
,950.00						<b>↓</b>		, , , , , , , , , , , , , , , , , , , ,				, , , , , , , , , , , , , , , , , , , ,		
Jan Feb Ma	rch April M	May June	July August	Sept Oct	Nov Dec		Jan Feb	March Apri	l May J	une July	August Sept	Oct No	v Dec	
	■ Average D	ays On Market	: 2015 <b>□</b> Avera	ge Days on Ma	rket 2014			-	- Active Renta	al Units 2015 -	- Active Re	ntal Units 201	4	
65								1600		1493		1512	1505	
								1255				1452	1334	
52 49 48	47						50	1200	119	124	1280		1004	
45	16 47				39	43		1000	985	1112				

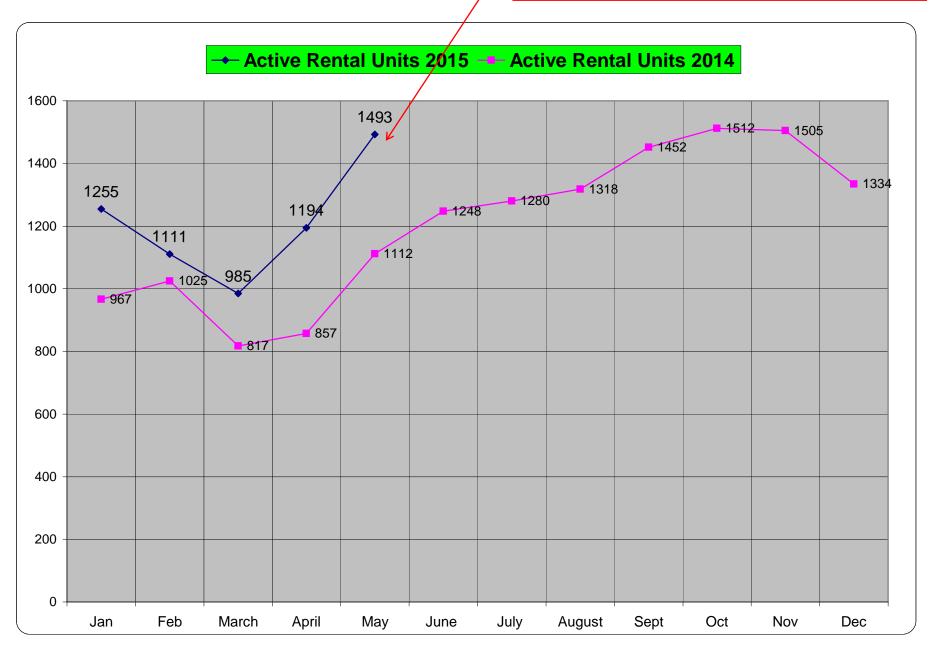
Jan Feb March April May June July August Sept Oct Nov Dec

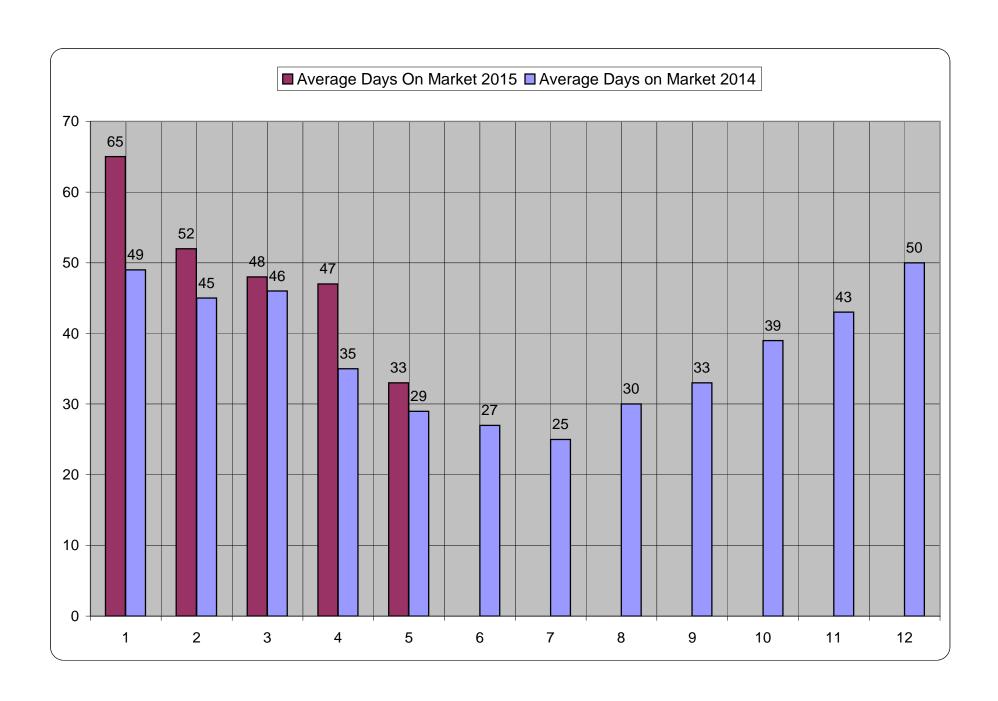
This dip average month rent could be evidence of a little over supply. Will have a better idea of the market in the June report.





25% rise in inventory as compared to last year. This has a potential to create a competitive market for Landlords. It may still be a bit early to tell but 25% is significant.





The momentum in sales was very strong early in the year. As compared to 2013 it looks to be slowing.

